

ETF Portfolio Advantage[®]

Quarterly Models

Q3 2021



Main Street Values.
Wall Street Experience.™



Who We Are

As the first trust and investment firm owned by credit unions, it's not just our fiduciary duty to act in the best interest of our clients, it's our mandate. In 2004, our investment team adopted the strategy of using Exchange Traded Funds (ETFs) in portfolio design, making us one of the first trust companies in the United States to recognize their lower cost and tax efficiency. Since then, we've been recognized by Forbes and Morningstar for investment strategies that manage both risk and return.

Our Investment Philosophy

We offer a wide range of portfolios from the very aggressive to the more conservative, but in all of our strategies we remain vigilant to downside risks. Our portfolio strategy is to actively manage utilizing index ETF securities. ETFs allow us to package low cost, liquid, transparent, and tax efficient vehicles in a way that is easily understood by clients and financial professionals. We focus on long-term strategic asset class allocations and use a top down global macro approach to tactically manage the allocation between asset classes and sub-asset classes in the short-term.



Thoroughly Researched

We take into consideration how economic indicators and current market conditions will impact financial markets.



Non-Proprietary

We do not create our own ETFs, and we do not receive compensation for investing in any particular ETF or fund family.



Transparency

Members Trust Company (MTC) claims compliance with Global Investment Performance Standards (GIPS®). MTC's commitment to the fair representation and full disclosure of investment performance is wholly adopted by MTC.



Opportunistic Rebalancing

We tactically manage our portfolios with opportunistic rebalancing strategies by changing the composition and weighting of the underlying holdings as the market fluctuates.

An Overview of our Opportunistic Rebalancing Approach



Non-deposit investment products available through Members Trust Company are not deposits of or guaranteed by the trust company, a credit union or affiliate, are not insured or guaranteed by the NCUA, FDIC or any other governmental agency and are subject to investment risks including possible loss of principal amount invested. Members Trust Company, owned and managed by America's credit unions, is a special purpose federal thrift regulated by the Office of the Comptroller of the Currency. The S&P 500 is an unmanaged index of 500 widely held stocks that is generally considered representative of the U.S. stock market. Past performance is not indicative of future results. Execution prices shown are estimates and are not meant to reflect actual execution prices.



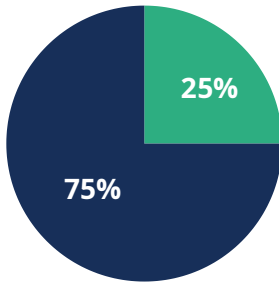
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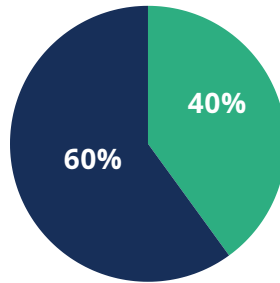
Equities Fixed Income

ETF Asset Allocation by Objective

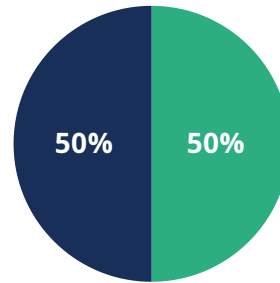
Income ETF



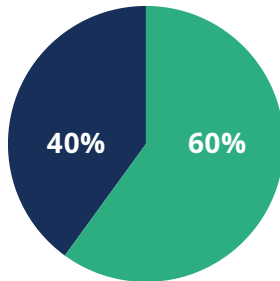
Conservative ETF



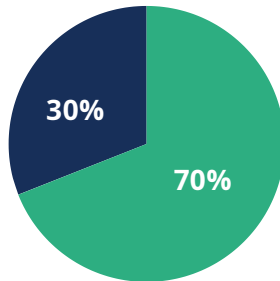
Balanced ETF



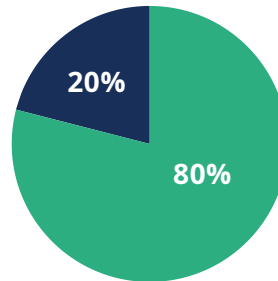
Balanced 60/40 ETF



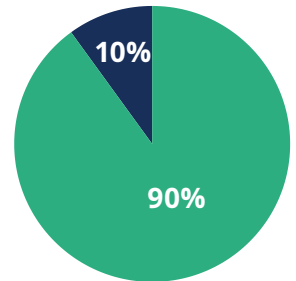
Moderate Growth ETF



Moderate Growth
80/20 ETF



Growth ETF



Investing that's invested in you.

Our mission is to help our clients protect their hard-earned assets, achieve their financial aspirations and ensure their financial legacy thrives.



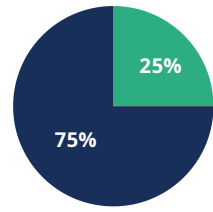
Founded in 1987 by America's Credit Unions for credit unions, their members and the general public, Members Trust Company is the first national trust and investment firm providing financial stewardship, investment and trust services with "Main Street" member-centric value and values...even for non-credit union accounts. This means we pick up the phone when you call, we treat you and your family as if you were our own, and that doing the right thing is more than our thing, it's our mandate.

With our Main Street values comes Wall Street experience...without the ego or exorbitant fees. Our team of investment professionals hold the prestigious Chartered Financial Analyst® designation and have been continually recognized in the industry as innovators and subject matter experts in trust and investment solutions, big and small.



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Equities Fixed Income

Income ETF Strategy

Q3 2021

The Income ETF Strategy seeks total return through exposure to a diversified portfolio of primarily fixed income, and to a lesser extent, equity asset classes. Exchange Traded Funds (ETFs) are used as the primary portfolio building blocks for their low cost, liquidity, transparency, and tax efficiency. ETFs allow clients to keep more of their return while we manage risk more effectively.

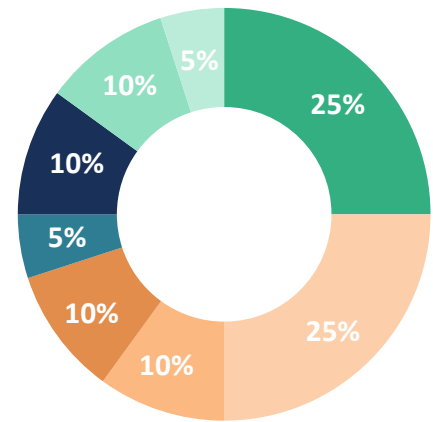
Asset Class Allocation

Asset class targets and ranges provide Members Trust Company with flexibility to manage short-term risks and opportunities within the portfolio while maintaining our commitment to the long-term investment strategy.

Asset Class	Long-Term Target	Short-Term Potential Range
Cash or cash equivalents	2%	0%-20%
Equity	25%	15%-35%
Fixed Income	73%	63%-83%

Portfolio Allocation

	Fund	Sub-Asset Class	Weight
Fixed Income	iShares Short Term Corporate Bond	Short Term Corp	25%
	iShares Barclays 1-3 Year Treasury	Short Term Govt	25%
	iShares Core U.S. Aggregate Bond	Intermediate Bond	10%
	PIMCO 1-5 Year US TIPS Index	Inflation Protection	10%
	SPDR Portfolio Short Term Corp Bond	Short Term Corp	5%
Equity	Vanguard Value ETF	Large Cap Value	10%
	SSGA SPDR S&P 500	Large Cap Blend	10%
	iShares Core MSCI EAFE	Int'l - Developed	5%



Return History for the Income ETF Composite

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/21

3Mo	YTD	1Yr	3Yr	5Yr	10Yr
0.46	3.99	7.96	6.62	5.44	5.33

12 Month Yield 1.65%
Weighted Average Exp Ratio 0.10

Calendar Year

2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
-0.69	7.37	4.40	6.63	6.13	4.76	0.56	4.66	6.01	-0.86	10.68	7.14



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Income ETF: Disclosures

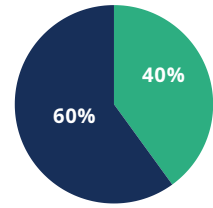
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Equities Fixed Income

Conservative ETF Strategy

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The Conservative ETF Strategy seeks total return through exposure to a diversified portfolio of primarily fixed income, and to a lesser extent, equity asset classes. Exchange Traded Funds (ETFs) are used as the primary portfolio building blocks for their low cost, liquidity, transparency, and tax efficiency. ETFs allow clients to keep more of their return while we manage risk more effectively.

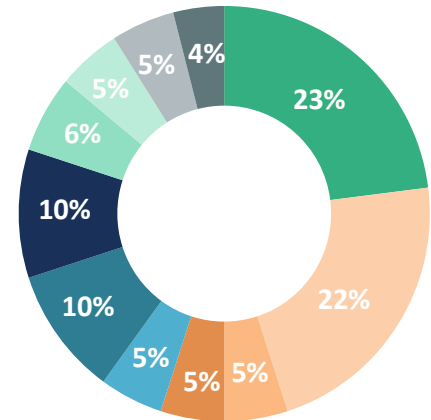
Asset Class Allocation

Asset class targets and ranges provide Members Trust Company with flexibility to manage short-term risks and opportunities within the portfolio while maintaining our commitment to the long-term investment strategy.

Asset Class	Long-Term Target	Short-Term Potential Range
Cash or cash equivalents	2%	0%-20%
Equity	40%	30%-50%
Fixed Income	58%	48%-68%

Portfolio Allocation

	Fund	Sub-Asset Class	Weight
Fixed Income	iShares Short Term Corporate Bond	Short Term Corp	23%
	iShares Barclays 1-3 Year Treasury	Short Term Govt	22%
	iShares Core US Aggregate Bond	Intermediate Bond	5%
	SPDR Short Term Corp Bond	Short Term Corp	5%
	PIMCO 1-5 Yr US TIPS Index	Inflation Protection	5%
Equity	SSGA SPDR S&P 500	Large Cap Blend	10%
	Vanguard Value ETF	Large Cap Value	10%
	iShares Core MSCI EAFE	Int'l - Developed	6%
	iShares Core S&P Mid-Cap	Mid Cap Blend	5%
	iShares Core S&P Small-Cap	Small Cap Blend	5%
	iShares Core MSCI Emerging Mkts	Int'l - Emerging	4%



Return History for the Conservative ETF Composite

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/21

3Mo	YTD	1Yr	3Yr	5Yr	10Yr
-0.67	5.09	13.02	7.27	6.76	6.97

12 Month Yield 1.54%
Weighted Average Exp Ratio 0.09

Calendar Year

2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
-7.58	10.08	2.88	8.86	10.23	5.47	-0.40	7.67	8.77	-2.68	13.58	8.58



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Conservative ETF: Disclosures

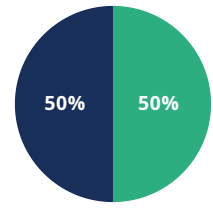
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Equities Fixed Income

Balanced ETF Strategy

Q3 2021

The Balanced ETF Strategy seeks total return through exposure to a diversified portfolio of equity and fixed income asset classes. Exchange Traded Funds (ETFs) are used as the primary portfolio building blocks for their low cost, liquidity, transparency, and tax efficiency. ETFs allow clients to keep more of their return, while we manage risk more effectively.

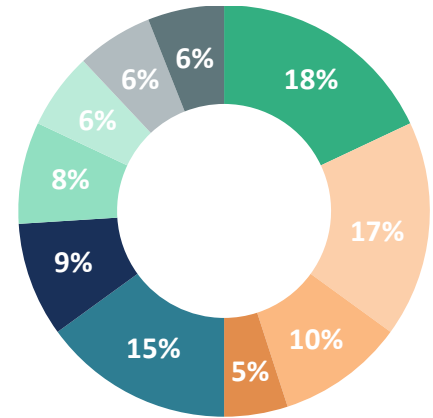
Asset Class Allocation

Asset class targets and ranges provide Members Trust Company with flexibility to manage short-term risks and opportunities within the portfolio while maintaining our commitment to the long-term investment strategy.

Asset Class	Long-Term Target	Short-Term Potential Range
Cash or Cash Equivalents	2%	0%-20%
Equity	50%	40%-60%
Fixed Income	48%	38%-58%

Portfolio Allocation

	Fund	Sub-Asset Class	Weight	
Fixed Income	iShares Barclays 1-3 Year Treasury	Short Term Govt	18%	
	iShares Short Term Corporate Bond	Short Term Corp	17%	
	iShares Core U.S. Aggregate Bond	Intermediate Bond	10%	
	SPDR Short Term Corp Bond	Short Term Corp	5%	
Equity	SSGA SPDR S&P 500	Large Cap Blend	15%	
	Vanguard Value ETF	Large Cap Value	9%	
	iShares Core MSCI EAFE	Int'l - Developed	8%	
	iShares Core S&P Mid-Cap	Mid Cap Blend	6%	
	iShares Core S&P Small-Cap	Small Cap Blend	6%	
	iShares Core MSCI Emerging Mkts	Int'l - Emerging	6%	



Return History for the Balanced ETF Composite

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/21

3Mo	YTD	1Yr	3Yr	5Yr	10Yr
-0.84	6.68	16.74	8.60	8.12	8.22

12 Month Yield 1.46%
Weighted Average Exp Ratio 0.08

Calendar Year

2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
-13.35	11.10	1.19	9.89	13.13	6.07	-0.58	8.62	11.00	-3.65	15.39	10.80



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Balanced ETF: Disclosures

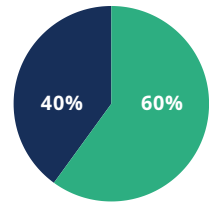
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Equities Fixed Income

Balanced 60/40 ETF Strategy

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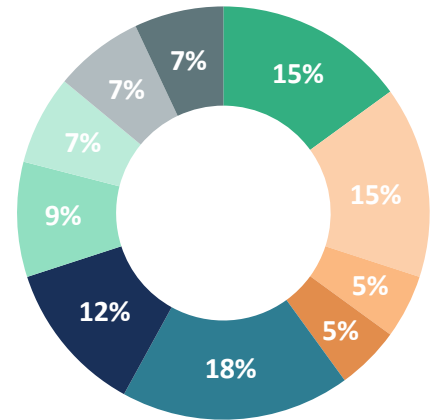
Asset Class Allocation

Asset class targets and ranges provide Members Trust Company with flexibility to manage short-term risks and opportunities within the portfolio while maintaining our commitment to the long-term investment strategy.

Asset Class	Long-Term Target	Short-Term Potential Range
Cash or cash equivalents	2%	0%-20%
Equity	60%	50%-70%
Fixed Income	38%	28%-48%

Portfolio Allocation

	Fund	Sub-Asset Class	Weight
Fixed Income	iShares Short Term Corporate Bond	Short Term Corp	15%
	iShares Barclays 1-3 Year Treasury	Short Term Govt	15%
	iShares Core U.S. Aggregate Bond	Intermediate Bond	5%
	SPDR Short Term Corp Bond	Short Term Corp	5%
Equity	SSGA SPDR S&P 500	Large Cap Blend	18%
	Vanguard Value ETF	Large Cap Value	12%
	iShares Core MSCI EAFE	Int'l - Developed	9%
	iShares Core S&P Mid-Cap	Mid Cap Blend	7%
	iShares Core S&P Small-Cap	Small Cap Blend	7%
	iShares Core MSCI Emerging Mkts	Int'l - Emerging	7%



Return History for the Balanced 60/40 ETF Composite

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/21

3Mo	YTD	1Yr	3Yr	12/31/2016
-0.91	8.09	19.78	9.26	9.34

12 Month Yield 1.50%
Weighted Average Exp Ratio 0.08

Calendar Year

	2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Balanced 50/50	-13.35	11.10	1.19	9.89	13.13	6.07	-0.58	8.62	11.00	-3.65	15.39	10.80
Balanced 60/40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13.46	-4.69	17.37	11.29
Moderate Growth 70/30	-24.29	13.78	-0.23	13.14	18.68	6.90	-1.18	10.63	16.31	-5.92	20.03	12.55



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Balanced 60/40 ETF: Disclosures

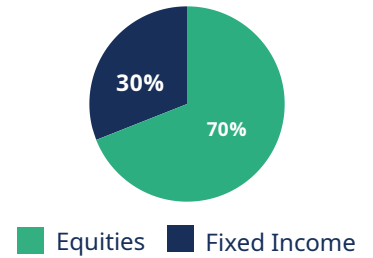
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Moderate Growth ETF Strategy

Q3 2021

The Moderate Growth ETF Strategy seeks total return through exposure to a diversified portfolio of primarily equity, and to a lesser extent, fixed income asset classes. Exchange Traded Funds (ETFs) are used as the primary portfolio building blocks for their low cost, liquidity, transparency, and tax efficiency. ETFs allow clients to keep more of their return while we manage risk more effectively.

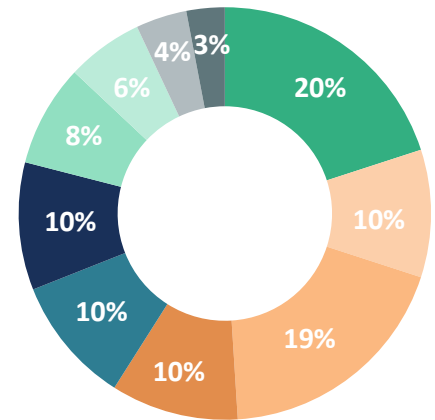
Asset Class Allocation

Asset class targets and ranges provide Members Trust Company with flexibility to manage short-term risks and opportunities within the portfolio while maintaining our commitment to the long-term investment strategy.

Asset Class	Long-Term Target	Short-Term Potential Range
Cash or cash equivalents	2%	0%-20%
Equity	70%	60%-80%
Fixed Income	28%	18%-38%

Portfolio Allocation

	Fund	Sub-Asset Class	Weight
Equity	iShares Short Term Corporate Bond	Short Term Corp	20%
	iShares Core U.S. Aggregate Bond	Intermediate Bond	10%
	Vanguard Value ETF	Large Cap Value	19%
	SSGA SPDR S&P 500	Large Cap Blend	10%
	iShares Core MSCI Emerging Markets	Int'l - Emerging	10%
	iShares Core MSCI EAFE	Int'l - Developed	10%
	iShares Core S&P Mid-Cap	Mid Cap Blend	8%
	iShares Core S&P Small-Cap	Small Cap Blend	6%
	Vanguard Small-Cap Growth	Small Cap Growth	4%
	Vanguard Growth ETF	Large Cap Growth	3%
FI			



Return History for Moderate Growth ETF Composite

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/21

3Mo	YTD	1Yr	3Yr	5Yr	10Yr
-1.36	8.53	22.34	9.93	10.28	10.57

12 Month Yield 1.73%
Weighted Average Exp Ratio 0.06

Calendar Year

2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
-24.29	13.78	-0.23	13.14	18.68	6.90	-1.18	10.63	16.31	-5.92	20.03	12.55



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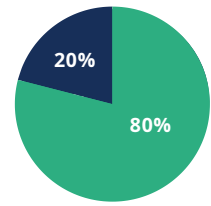
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Equities Fixed Income

Moderate Growth 80/20 ETF Strategy

Q3 2021

The Moderate Growth 80/20 ETF Strategy seeks total return through exposure to a diversified portfolio of primarily equity, and to a lesser extent, fixed income asset classes. Exchange Traded Funds (ETFs) are used as the primary portfolio building blocks for their low cost, liquidity, transparency, and tax efficiency. ETFs allow clients to keep more of their return while we manage risk more effectively.

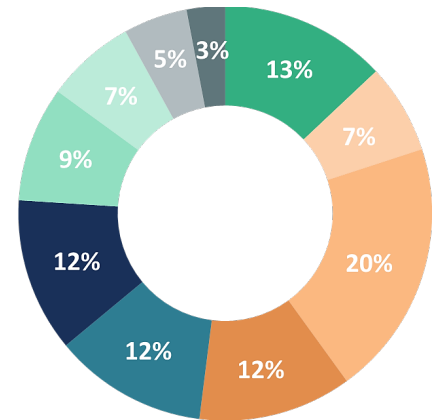
Asset Class Allocation

Asset class targets and ranges provide Members Trust Company with flexibility to manage short-term risks and opportunities within the portfolio while maintaining our commitment to the long-term investment strategy.

Asset Class	Long-Term Target	Short-Term Potential Range
Cash or cash equivalents	2%	0%-20%
Equity	80%	70%-90%
Fixed Income	18%	8%-28%

Portfolio Allocation

Fund	Sub-Asset Class	Weight
iShares Short Term Corporate Bond	Short Term Corp	13%
iShares Core U.S. Aggregate Bond	Intermediate Bond	7%
Vanguard Value ETF	Large Cap Value	20%
SSGA SPDR S&P 500	Large Cap Blend	12%
iShares Core MSCI Emerging Markets	Int'l - Emerging	12%
iShares Core MSCI EAFE	Int'l - Developed	12%
iShares Core S&P Mid-Cap	Mid Cap Blend	9%
iShares Core S&P Small-Cap	Small Cap Blend	7%
Vanguard Small-Cap Growth	Small Cap Growth	5%
Vanguard Growth ETF	Large Cap Growth	3%



Return History for Moderate Growth 80/20 ETF Composite

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/21

3Mo	YTD	1Yr	12/31/2019
-1.42	10.37	26.39	13.82

12 Month Yield 1.71%
Weighted Average Exp Ratio 0.07

Calendar Year

	2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Moderate Growth 70/30	-24.29	13.78	-0.23	13.14	18.68	6.90	-1.18	10.63	16.31	-5.92	20.03	12.55
Moderate Growth 80/20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	11.29
Growth 90/10	-34.18	16.63	-1.95	15.88	24.81	7.07	-1.12	12.41	20.77	-7.85	24.35	16.46



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Moderate Growth 80/20 ETF: Disclosures

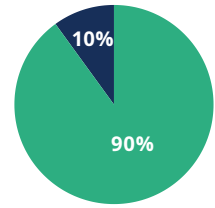
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Equities Fixed Income

Growth ETF Strategy

Q3 2021

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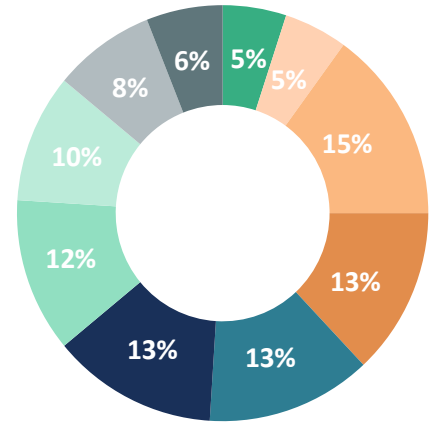
Asset Class Allocation

Asset class targets and ranges provide Members Trust Company with flexibility to manage short-term risks and opportunities within the portfolio while maintaining our commitment to the long-term investment strategy.

Asset Class	Long-Term Target	Short-Term Potential Range
Cash or cash equivalents	2%	0%-20%
Equity	90%	80%-100%
Fixed Income	8%	0%-18%

Portfolio Allocation

	Fund	Sub-Asset Class	Weight
FI	iShares Core U.S. Aggregate Bond	Intermediate Bond	5%
	iShares Barclays 1-3 Yr Treasury	Short Term Gov't	5%
Equity	Vanguard Value ETF	Large Cap Value	15%
	iShares Core MSCI EAFE	Int'l - Developed	13%
	iShares Core MSCI Emerging Mkts	Int'l - Emerging	13%
	iShares Core S&P Mid-Cap	Mid Cap Blend	13%
	SSGA SPDR S&P 500	Large Cap Blend	12%
	Vanguard Growth ETF	Large Cap Growth	10%
	iShares Core S&P Small-Cap	Small Cap Blend	8%
	Vanguard Small-Cap Growth ETF	Small Cap Growth	6%



Return History for the Growth ETF Composite

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/21

3Mo	YTD	1Yr	3Yr	5Yr	10Yr
-1.64	10.62	28.22	11.88	12.74	12.97

12 Month Yield 1.47%
Weighted Average Exp Ratio 0.07

Calendar Year

2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
-34.18	16.63	-1.95	15.88	24.81	7.07	-1.12	12.41	20.77	-7.85	24.35	16.46



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Growth ETF: Disclosures

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Composite Returns Comparison

Gross-of-fees composite returns are presented before management and custodial fees and after underlying investment vehicle expense ratio.

As of 9/30/2021

Annualized

	Allocation (Equity / Fixed)	1Mo Return %	3Mo Return %	YTD Return %	1Yr Return %	3Yr Return %	5Yr Return %	10Yr Return %	Return Start Date
Income ETF	25/75	-1.17	0.46	3.99	7.96	6.62	5.44	5.33	12/31/2005
Conservative ETF	40/60	-1.59	-0.67	5.09	13.02	7.27	6.76	6.97	4/30/2006
Balanced ETF	50/50	-2.09	-0.84	6.68	16.74	8.60	8.12	8.22	12/31/2005
Balanced 60/40 ETF	60/40	-2.40	-0.91	8.09	19.78	9.26	N/A	N/A	12/31/2016
Moderate Growth ETF	70/30	-2.80	-1.36	8.53	22.34	9.93	10.28	10.57	12/31/2005
Moderate Growth 80/20 ETF	80/20	-3.21	-1.42	10.37	26.39	N/A	N/A	N/A	12/31/2019
Growth ETF	90/10	-3.51	-1.64	10.62	28.22	11.88	12.74	12.97	12/31/2005

Market Returns for Comparison	1Mo Return %	3Mo Return %	YTD Return %	1Yr Return %	3Yr Return %	5Yr Return %	10Yr Return %
S&P 500 Index*	-4.65	0.58	15.91	29.98	15.97	16.87	16.61
MSCI ACWI*	-4.09	-0.95	11.48	27.99	13.15	13.79	12.52
MSCI EAFE ND*	-2.83	-0.33	8.84	26.36	8.22	9.42	8.69
MSCI Emerging Markets ND*	-3.96	-8.03	-1.16	18.52	8.91	9.58	6.45
Barclays Aggregate Index*	-0.87	0.05	-1.55	-0.90	5.35	2.94	3.01

Calendar Year

	2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Income ETF	-0.69	7.37	4.40	6.63	6.13	4.76	0.56	4.66	6.01	-0.86	10.68	7.14
Conservative ETF	-7.58	10.08	2.88	8.86	10.23	5.47	-0.40	7.67	8.77	-2.68	13.58	8.58
Balanced ETF	-13.35	11.10	1.19	9.89	13.13	6.07	-0.58	8.62	11.00	-3.65	15.39	10.80
Balanced 60/40 ETF	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13.46	-4.69	17.37	11.29
Moderate Growth ETF	-24.29	13.78	-0.23	13.14	18.68	6.90	-1.18	10.63	16.31	-5.92	20.03	12.55
Moderate Growth 80/20 ETF	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	16.62
Growth ETF	-34.18	16.63	-1.95	15.88	24.81	7.07	-1.12	12.41	20.77	-7.85	24.35	16.46

Market Returns for Comparison	2008	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
S&P 500 Index*	-38.49	15.06	2.11	16.00	32.29	13.68	1.37	11.95	21.82	-4.39	31.48	18.39
Barclays Aggregate Index*	5.24	6.54	7.84	4.21	-2.02	5.97	0.55	2.65	3.54	0.01	8.72	7.51

*Source: Northern Trust



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Composite Returns Comparison: Disclosures

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